APPENDIX N

ILLUSTRATION OF EVALUATION OF BUNDLED
VS. UNBUNDLED PROPOSALS

APPENDIX N

EUTF

RFP 07-001 PROPOSALS FOR HEALTH AND LIFE INSURANCE BENEFIT PLANS AND/OR SERVICES

ILLUSTRATION OF EVALUATION OF BUNDLED VS. UNBUNDLED PROPOSALS

EVALUATION CRITERIA	**PROPOSAL A BUNDLED***	**PROPOSALS B-F AVERAGE**	**PROPOSALS B-F TOTAL**	**PROPOSAL B MEDICAL****	**PROPOSAL C DRUG****	**PROPOSAL D CHIROPRACTIC****	**PROPOSAL E DENTAL****	**PROPOSAL F VISION****
FINANCIAL STABILITY	PASS	PASS		PASS	PASS	PASS	PASS	PASS
COMPLETENES/CONCISENESS/CLARITY	5	5	25	5	5	5	5	5
BENEFITS OFFERED	4	5	25	5	5	5	5	5
RATES/FEES	45	45	225	45	45	45	45	45
QUALITY OF SERVICES	16	19.6	98	20	19	20	19	20
PERFORMANCE STANDARDS	5	5	25	5	5	5	5	5
FUINDING/COST RELATED FACTORS	8	9	45	9	10	9	8	9
SIMILAR GROUP EXPERIENCE	9	10	50	10	10	10	10	10
TOTAL POINTS	92	99	493	99	99	99	97	99
TOTAL LESS RATES/FEES POINTS	47	54	268	54	54	54	52	54
RATES/FEES	45	43						
TOTAL POINTS	92	97						
MONTHLY PREMIUM (THOUSANDS)								
MEDICAL	$ 26,000		$ 27,000	$ 27,000				
DRUG	$ 4,000		$ 4,500		$ 4,500			
CHIROPRACTIC	$ 900		$ 950			$ 950		
DENTAL	$ 3,500		$ 3,550				$ 3,550	
VISION	$ 650		$ 700					$ 700
TOTAL**	$ 35,050		$ 36,700	$ 27,000	$ 4,500	$ 950	$ 3,550	$ 700

* BUNDLED PROPOSAL WITH MOST POINTS

** = MOST POINTS IN CATEGORY

*** TOTAL OF BUNDLED COMPARED TO SUM OF TOTAL OF UNBUNDLED

STEP 1 - BUNDLED = PROPOSAL A; UNBUNDLED = PROPOSALS B, C, D, E, F RESPECTIVELY

STEP 2 - SEE "TOTAL LESS RATES/FEES POINTS" ROW

STEP 3 - SEE "TOTAL LESS RATES/FEES POINTS" ROW, PROPOSALS B-F AVERAGE COLUMN = 54 POINTS

STEP 4 - PROPOSAL A ($35,050) LOWEST TOTAL = 45 POINTS; PROPOSALS B-F, $35,050/$36,700X45=43 POINTS

STEP 5 - HIGHEST RATED BUNDLED PROPOSAL RECEIVED LESS POINTS (92) THAN COMBINED PROPOSALS FROM RESPECTIVE CATEGORIES (97), BUNDLED PROPOSAL IS NOT AWARDED CONTRACT